Small Business Saturday!
Shop Lompoc Shop Small Business Saturday will take place on November 25. Sponsored by Lompoc Valley Chamber of Commerce and Visitors Bureau and Shop Lompoc Shop Small.


Shoppers will be encouraged to pick up a map and visit six businesses to have their maps validated and turn them in for a chance to win a Shop Lompoc Shop Small gift bag.

Chamber Mixers

Dec 14 - Lompoc Valley Florist & Home Decor
Jan 11 - Sunset Auto Center
Feb 8 - Hilton Garden Inn
Mar 8 - Events Mission Valley

We are currently accepting mixer bookings on the 2nd Thursday of each month from 5:30 - 7:30 pm. Our next available date is April 10 - contact the Chamber to get on the calendar: 805-736-4567 or via email at membership@lompoc.com

Chamber Luncheon

Thursday, November 16
11:30 am - 1:00 pm
Embassy Suites
1117 North H St.

The Lompoc Valley Chamber of Commerce and Visitors Bureau had the pleasure of hosting Nick Miller, Vehicle Integration Manager of Space Exploration Technologies, on Thursday November 16 at the Embassy Suites Hotel. The briefing was very informative and allowed the community to ask some questions and delve into some exciting SpaceX Inner-workings.

Nick Miller has been working in mechanics and mechanical engineering since he was 15 years old! Working first at a marine repair shop on boat motors, and then in aviation at two different airfields. He graduated with his BSME from UW’s Mechanical Engineering Dept, and was the team captain for the FSAE team there of 60 students and lead the team a 3rd place finish at an international competition. This was the best in UW history! He’s been fortunate enough to work as a test engineer for a leading Aerospace and Defense contractor and Nick really enjoys design work but also loves getting out of the office and getting his hands dirty. Nick is extremely excited to be a part of the SpaceX Launch team and he is responsible for integration and preparation of the rocket, from the time it arrives on site to the time that it leaves our launch pad. He manages a very diverse team of technicians and engineers which complete any task, no matter how challenging. Nick gets more excited with each new experience, and continually looks forward to furthering his education as a professional engineer where is currently resides at Vandenberg, Air Force Base.
Good Day Chamber Friends,

As Thanksgiving rapidly approaches, and the year is soon coming to a close, I reflect on the many diverse ways our Lompoc Valley Chamber touches the community.

We are thrilled to be hosting SpaceX at our monthly luncheon on November 16th and feel fortunate to provide an opportunity to learn about this fascinating program and what it brings to the Lompoc Valley.

The Chamber’s Hispanic Business Committee, which raises funds to provide youth education and sports scholarships, is hosting Sip Lompoc on November 24th. With over a dozen participating wineries attendees can experience some of the area’s best local wines and get some cool swag along the way.

November 25th is Shop Lompoc, Shop Small Business Saturday. Small Business Saturday was designed as an economic development driver and encourages shoppers to purchase local and support our small business community.

This year’s Leadership Lompoc Valley class is in full swing and I am a proud participant! Creating Leaders for over 30 years, LLV was created to identify and develop a diverse group of leaders with a special understanding of the Lompoc Valley and a solid foundation of leadership skills.

These are just a few noteworthy Chamber activities happening this time of year. Stay tuned for the 2nd Annual Dance Lompoc event date in March 2018, here’s to a season filled with warmth, comfort and good cheer!
Office Spaces Available

We have one downstairs office available now! The office space resides in the historic Lompoc Chamber building at 111 South I Street in downtown Lompoc. The current office size available is 159 square feet, monthly rent for this size is $350 respectively. Utilities (except phone & internet) are included. The addition of your business name to the outdoor sign and an indoor directory sign is also included.

Call the Chamber office to arrange a tour, or for more information: (805) 736-4567.

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www.snaponsmile.com

Ask your dentist today!
www.snaponsmile.com

Chamber Events Calendar
All meetings are held at the Chamber unless noted otherwise
1 805 Chop House, Ribbon Cutting, 12:00 pm
3 Love is in the Hair Ribbon Cutting, 12:00 pm
9 Lompoc District Libraries Foundation Mixer, 5:30 - 7:30 pm
16 Chamber Luncheon, Embassy Suites, 1117 North H St., 11:30 am - 1:00 pm
28 LLV Board of Trustees, 12 pm

Chamber Board of Directors resumes in December

“Winter Wonderland”

This year’s parade is scheduled to begin at 6:00 pm on Friday, December 1. The start of the parade route is located at the intersection of Pine Avenue and “H” Street. The parade will conclude in the downtown city parking lots behind the Chamber of Commerce. Centennial Square will house the light refreshments and other holiday activities, including the lighting of the Community Christmas Tree.

Join us in celebrating the holidays and our fine community of Lompoc! We look forward to sharing in the holiday festivities while working with you to make this parade a memorable event for every child, young and old, within the community! The Chamber will also be providing hot chocolate and cookies.

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AMERICAN GENERAL MEDIA
CalChamber Alerts

CalChamber Alerts offer insights on how pending legislation, regulations, court decisions, ballot measures and more could have a significant impact on how California employers do business.

Busy Year for Employers Produces Wins for Future - “In 2017, the CalChamber tracked 214 California bills, stopping 91 (including 25 job killers), securing amendments to 31 (16 of which were signed into law) and backing 16 bills that were signed into law.”

Cal State faculty caution trustees that deadline to loosen course requirements is too rushed - Cal State faculty members lined up at the mic at the board of trustees meeting Tuesday to express their concerns about executive orders aimed at helping students graduate sooner by dropping non-credit remedial classes and loosening math requirements.

Republicans Propose Last-Minute Changes to Tax Bill - The changes came as part of an amendment, submitted by Representative Kevin Brady, Republican of Texas and the chairman of the House Ways and Means Committee.

To read more about these issues and more, visit www.CalChamberAlert.com.

Customer Service All-Stars!

We would like to recognize the following Chamber members for providing excellent customer service:

Inklings Printing Co.
403 N G Street
(805) 736-2737

Grocery Outlet
316 E Ocean Ave
(805) 740-2800

If you would like to recognize a business or organization, please contact membership@lompoc.com

Blue Sky Property Management
Jennifer Pybas
Owner/Property Manager
418 N H St, Suite A
Lompoc, CA 93436
jennifer@blueskyproperty.com
blueskyproperty.com
805-819-3319

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201 West College Avenue, Lompoc, CA 93436
805.736.3483 • ciymca.org/lompoc
Community Events

November 1
Ribbon Cutting at 805 ChopHouse, 319 E. Ocean Ave
12:00 - 12:30 pm

November 3
Ribbon Cutting at Love is in the Hair, 137 North H Street. 12:00 - 12:30 pm

November 3
Lompoc Farmers Market Corner of South I St. & West Ocean Ave, 2:00 - 6:00 pm

November 4
La Purisima Mission Village Day located at 2295 La Purisima Rd. www.lapurisimamission.org

November 5
“The Girls” artists reception, located at 119 E. Cypress Ave. 4:00 - 6:00 pm

November 5
Village Farmers Market Located at Burton Mesa Blvd., 10:00 - 2:00 pm

November 6
Lompoc Civic Theatre Presents: Wally’s Cafe, The Mission Club in Ellery Room, 5:00 - 6:30 pm

November 8
Lompoc Civic Theatre Presents: Wally’s Cafe, The Mission Club in Ellery Room, 5:00 - 6:30 pm

November 9
Lompoc Lompoc District Libraries Foundation Mixer 5:30 - 7:30 pm

November 10
Lompoc Farmers Market Corner of South I St. & West Ocean Ave, 2:00 - 6:00 pm

November 10-23
Food Pantry Turkey Drive - Vons, Albertsons or Walmart accepting donations for Catholic Charities
www.lompocfoodpantry.org

November 11
Bethany Lutheran’s 3rd Annual Craft Boutique, 135 S. E. Street, 10:00 am - 3:00 pm

November 11
Lompoc Concert: Hank & My Honky Tonk Heroes, First United Methodist Church, 925 North F Street. Doors Open at 6:45 Pm, concert begins at 7:30 pm

November 12
Village Farmers Market Located at Burton Mesa Blvd., 10:00 - 2:00 pm

November 16
Chamber Luncheon, hosting Nick Miller, Vehicle Integration Manager of Space X, 11:30 - 1:00 pm

November 17
Lompoc Farmers Market Corner of South I St. & West Ocean Ave, 2:00 - 6:00 pm

November 19
Village Farmers Market Located at Burton Mesa Blvd., 10:00 - 2:00 pm

November 24
Lompoc Farmers Market Corner of South I St. & West Ocean Ave, 2:00 - 6:00 pm

November 24
Sip Lompoc - Tickets are on sale now! Over a dozen participating wineries!

November 25
Shop Lompoc Shop Small Business Saturday - All businesses within the Lompoc Valley, including Mission Hills and Vandenberg Village, are invited to participate

November 25
Lompoc Valley Historical Society Open House, 207 North L Street, 10:00 am - 1:00 pm

November 25
Village Farmers Market Located at Burton Mesa Blvd., 10:00 - 2:00 pm

Submit Your Events
Submit your community-wide special events to our calendar online by clicking “Submit New Event” here:
http://lompoc.chambermaster.com/events/calendar/
Thank you to the following members for renewing their membership with the Lompoc Valley Chamber and for being a part of the 110% Club!

When you receive your membership investment renewal notice, consider becoming a 110% Club member. The voluntary 10% extra contribution allows us to sponsor such programs as our adult and youth leadership programs and the various community events we produce, all of which improve the quality of life in the Lompoc Valley. Plus, you will be recognized in the Chamber newsletter.

The following are the 110% Club members for the month of October:

- **44 years**
  Brown & Brown Insurance

- **28 years**
  Coldwell Banker - Select Realty

- **19 years**
  Community Action Commission

- **6 years**
  Department of Social Services

- **5 years**
  Grocery Outlet

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**Renewing Members**

Thank you to these Chamber members who renewed their membership during the month of October:

- **30 years**
  Donald Smith

- **20 years**
  Hinshaw Insurance Agency

- **10 years**
  Animal Care Hospital

- **8 years**
  Mint Properties

- **3 years**
  Jael & Jabez Salon & Spa

- **3 years**
  Just 2 Sweet Candy Creations + Events

- **3 years**
  Longoria Wines

- **2 years**
  Michael VonHeckler

- **1 year**
  Love is in the Hair
discussed conceptual licensing and land use permitting procedures. Supervisors also expressed their concerns, likes and dislikes of the details submitted. The EIR is scheduled to be read at the next meeting held on October 3rd in Santa Barbara, while a summary of taxing and finance details will be present by staff at the November 7th BOS meeting.

Upcoming Project/Issues:
Public Works Department is holding a FREE Household Hazardous Waste and Electronics Collection event on Sunday, October 1st from 9:00 am – 2:00 pm at the Santa Ynez Valley Recycling and Transfer Station. Visit www.lessismore.org for additional details.

The county will be holding office hours in Lompoc for constituents to “walk-in” and talk with Supervisor Adam on October 12th from 1:30-4:30 pm at the Lompoc Veterans’ Memorial Building. If you have an issue and are not able to come, we encourage you to call for assistance or to make an appointment.

Ribbon Cutting Ceremony
On November 3, we held a ribbon cutting ceremony to celebrate Love is in the Hair on their new location and snazzy store front! Staffed with a talented group of seasoned professionals, Love is in the Hair offers a variety of services and styles for everyone. With over 20 years of experience, Lisa Evans knows what her customers want and makes sure they feel warm and welcome every time they enter her shop! Swing by to say hi to all the ladies and check out their fantastic work. Love is in the hair is located at 137 North H Street or 805-819-0495.

Ribbon Cutting Ceremony
On November 3, we held a ribbon cutting ceremony and then enjoyed lunch at 805 Chop House. Jimmy and Geri Vargas’s Mission Statement: “Provide a friendly and inviting atmosphere for all guests to eat, drink and enjoy the company of our neighbors. We aim to combine hospitality and culinary excellence, by featuring homemade meals, as well as local craft beer and wine.” Please visit them at 319 E Ocean Ave or call at 805-819-0052.
Sip Lompoc - November 24

The next Sip Lompoc event is Friday, November 24, 2017. For $40 a ticket if paid by cash ($43 if purchased online or with a credit/debit card), a “Sipper” receives a special Sip Lompoc logo wine glass, a 4-bottle Sip Lompoc wine tote, a $10 value Sip Lompoc chip that can be used at any of the participating tasting rooms the day of the event, a bottle of water and a Sip Lompoc Wine Passport that includes a map and information for over a dozen tasting rooms participating in the event.

Tickets are on sale now, either visit SipLompoc.com for more information or pick up a ticket at the Chamber.

Free Ads in the Friday Focus

Advertising in the weekly Friday Focus e-newsletter is a valuable benefit for members of the Lompoc Valley Chamber of Commerce.

Email your submissions to fridayfocus@lompoc.com by 12 noon each Thursday to be included that week.

The Friday Focus goes out to over 900 people each week! Plus, each flyer or ad can be clickable to your website, Facebook page, event link, etc.

If you have questions about this opportunity, or anything else, please contact the Chamber office at 805.736.4567 or via email membership@lompoc.com.

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2017 Chairman’s Circle

Thank you to our 2017 Chairman’s Circle partners!

Small Business Recognition

Each month, in an effort to support small business in Assembly District 35, which includes all of San Luis Obispo County and Northern Santa Barbara County, Assemblyman Jordan Cunningham will recognize a small business. Assemblyman Cunningham or district staff will come to the business, take photos and give the owners a sign of recognition they can hang in their window, and they will also send out a press release and promote the business on social media.

If you would like to nominate a business, send Jocelyn Brennan, District Director for Assemblyman Cunningham’s office, an email including: name and location of business, years of operation, name and contact info for the owner/owners, why you feel the business deserves to be nominated, and does this business give back to the community or sponsor a nonprofit event, etc?

Feel free to call with any questions: (805) 549-3381, Jocelyn.Brennan@asm.ca.gov

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Chamber Newsletter Advertising Rates

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- Ads must be camera ready in pdf, jpg or png format
- Ads must be paid in advance

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WELLS FARGO

Lompoc Valley Chamber of Commerce & Visitors Bureau